

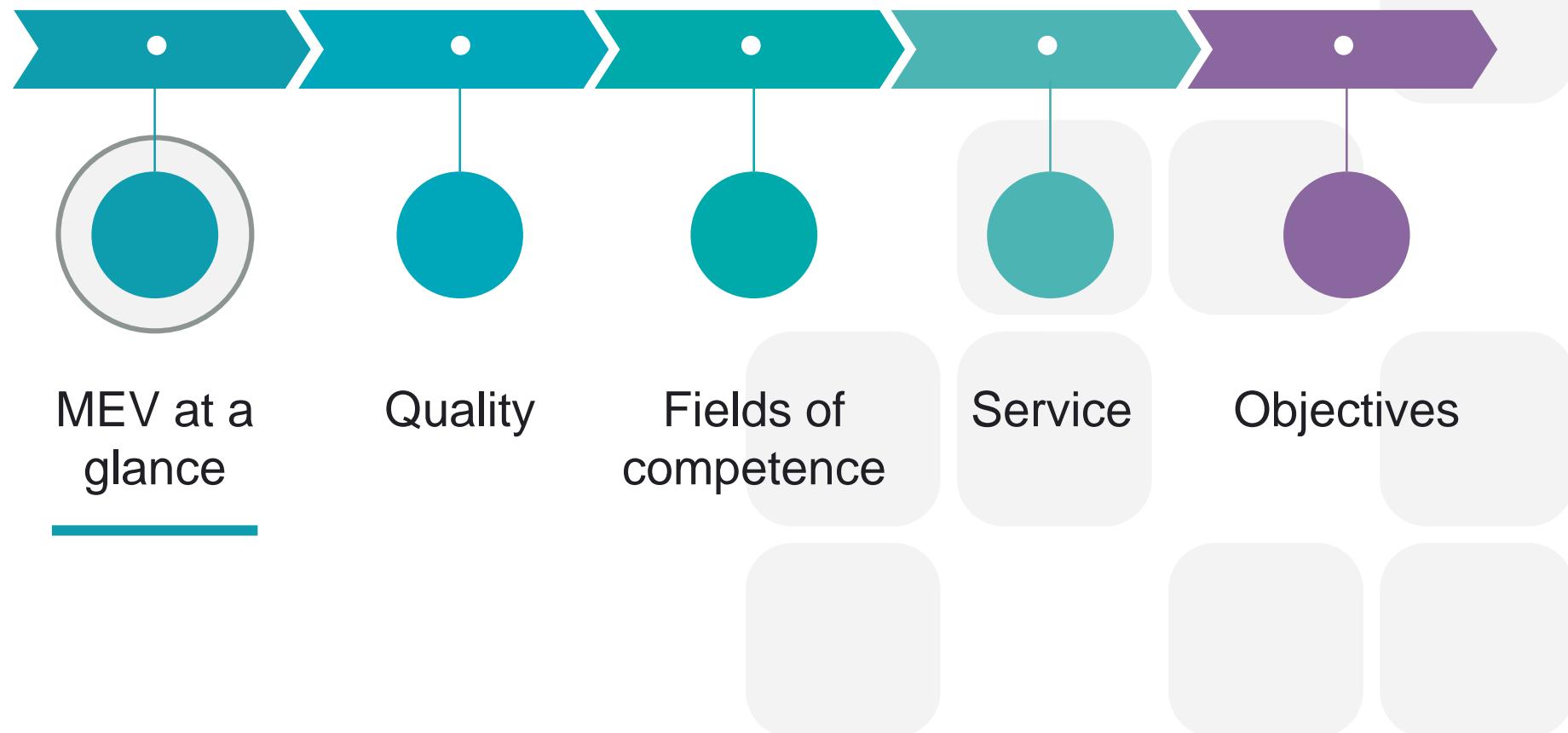
SUPPORTING YOUR VISIONS



ELEKTRONIK SERVICE GMBH



What to expect



Who is MEV?



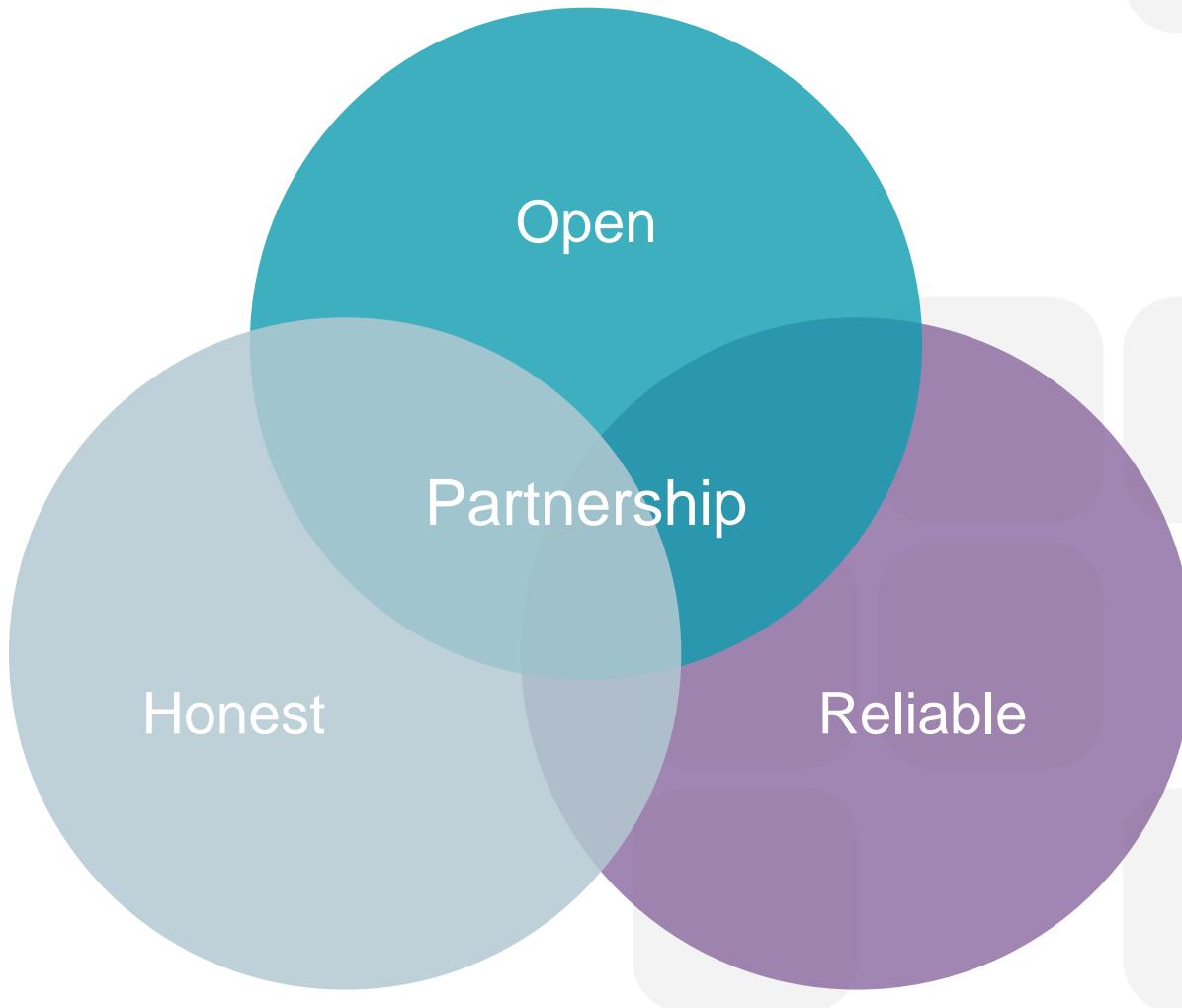
One of the leading special
distributors for electronic
components in Central and
Eastern Europe

Who is MEV?

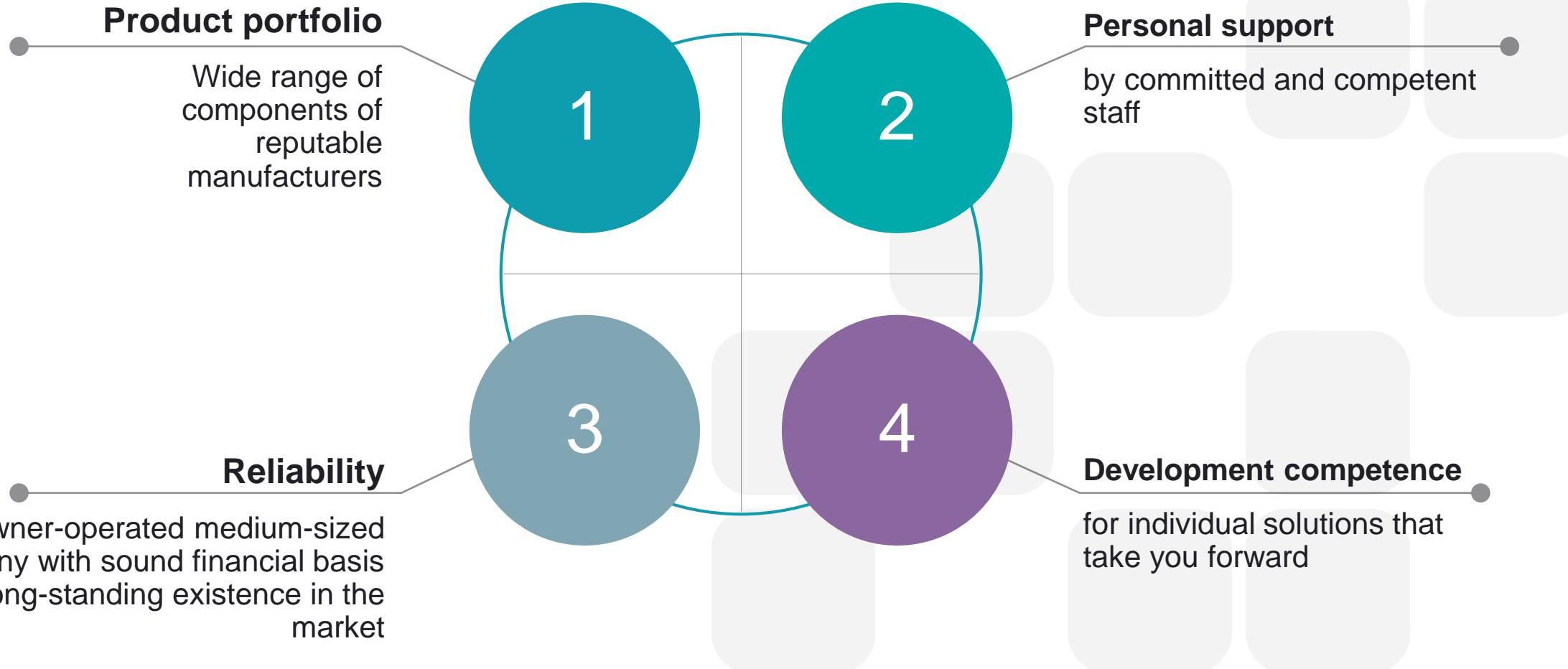


We continue to develop into one of the leading specialist distributors for electronic components in AT, CH, Benelux and Eastern Europe

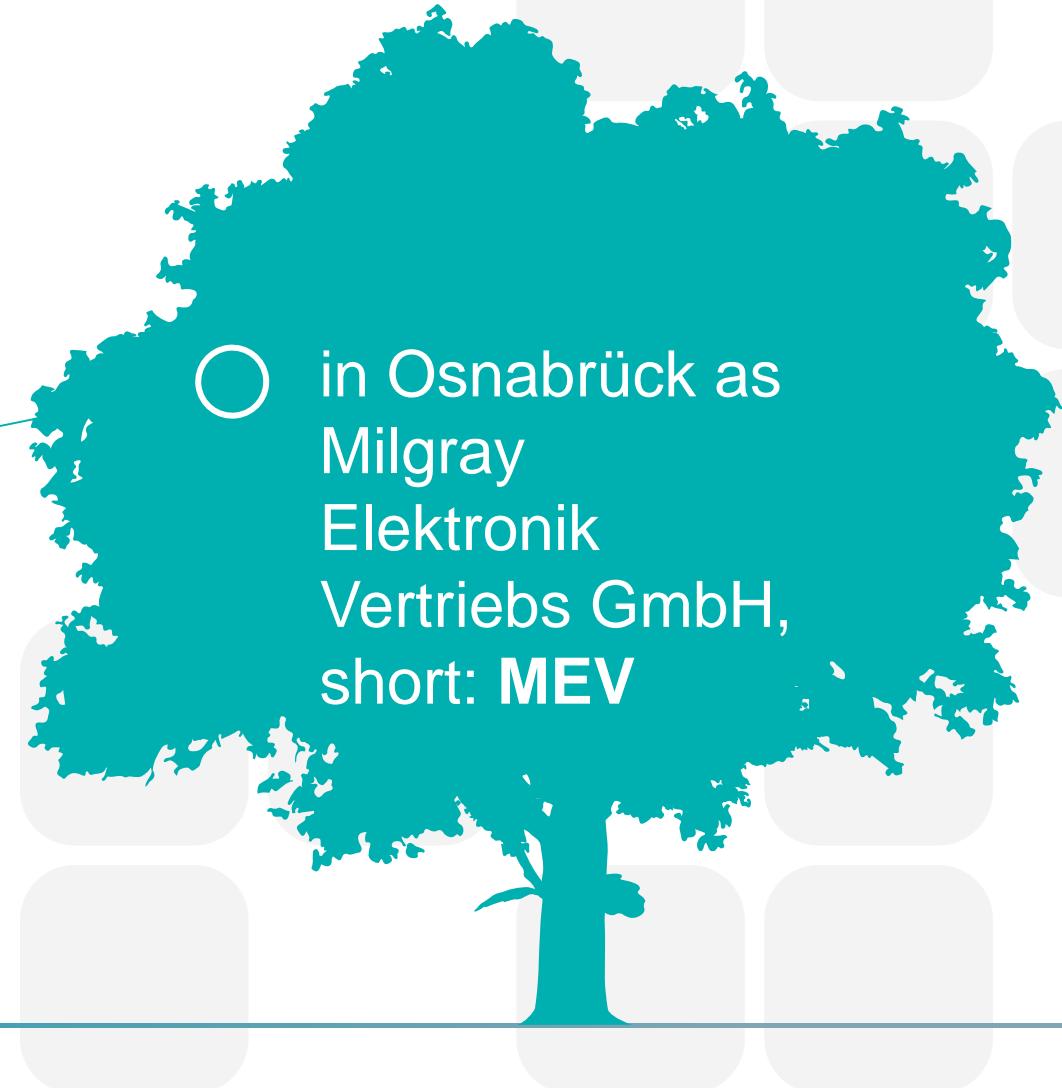
Our philosophy



Our strengths



Key data



Key data

1996
Change of
location

○ New construction of the company headquarters in Hilter a.T.W.; continuous expansion since then



Key data



Staff

Currently more than 50 members of staff, some of them having been with the company right from the beginning

Key data

Family management

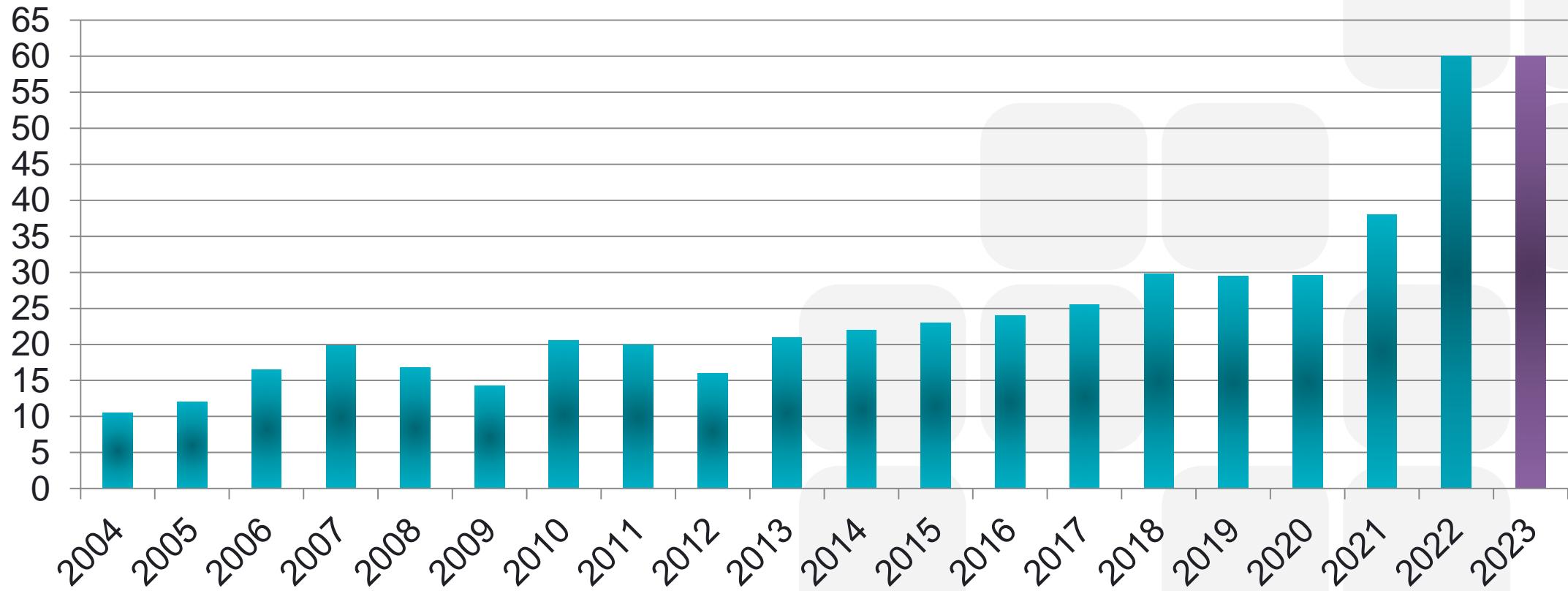
Dieter Tappmeyer
(Partner and managing director)

Monika Stephens-Tappmeyer
(Managing director)



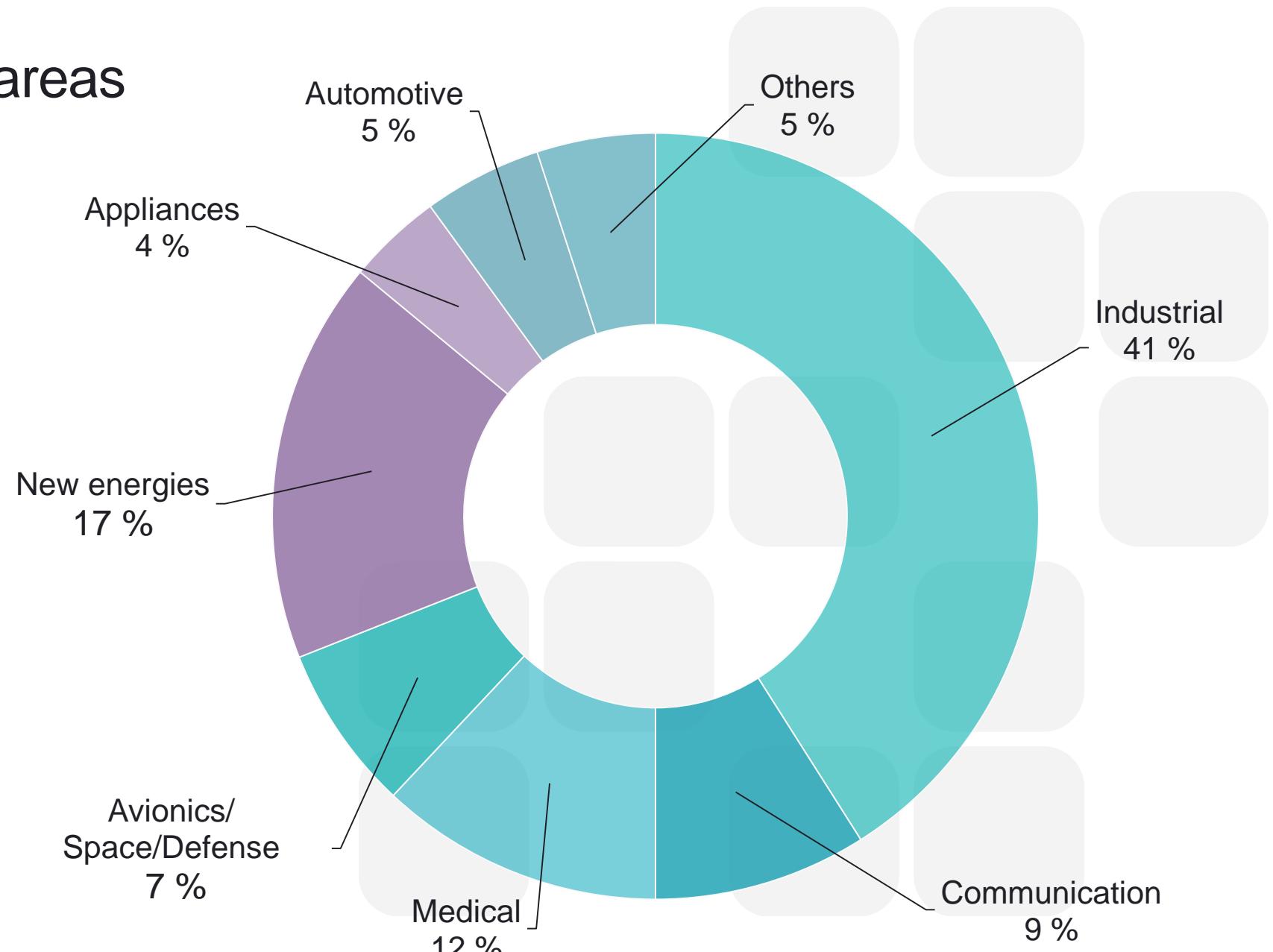
Key data

Sales development in KK €

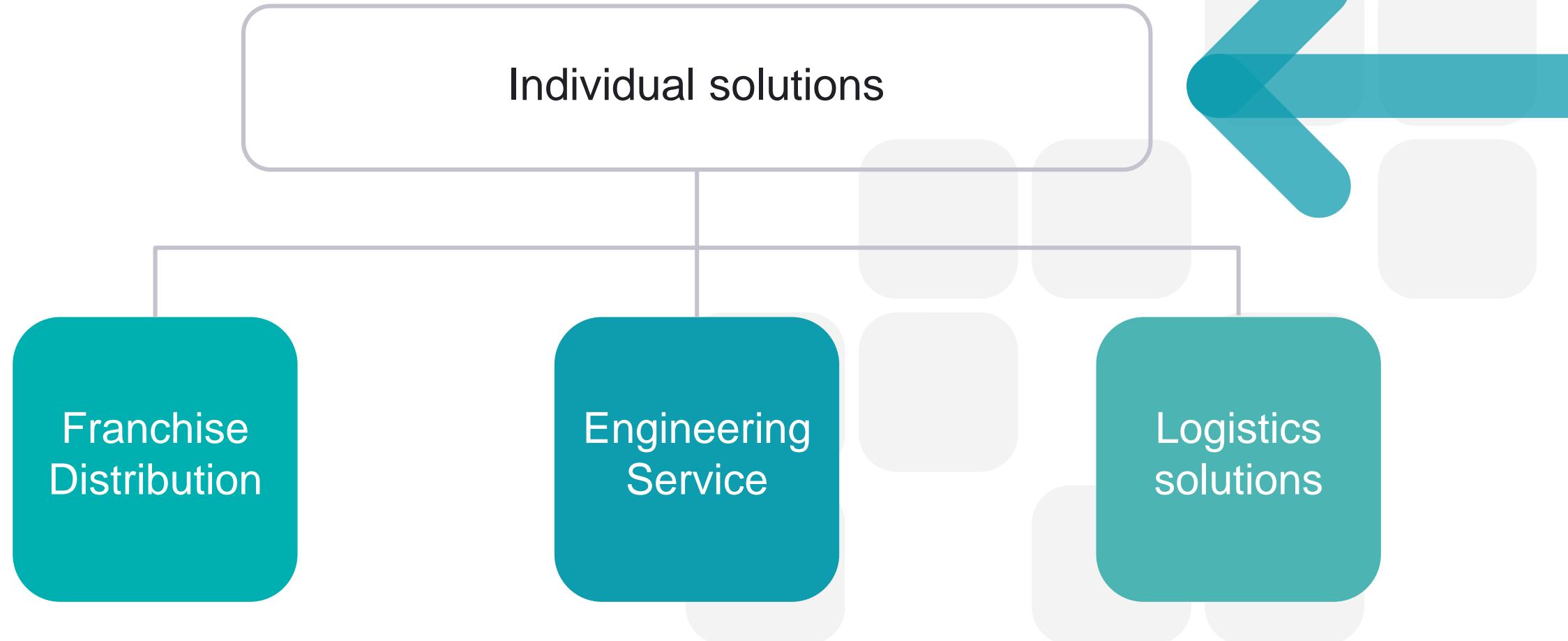


Industries and key areas

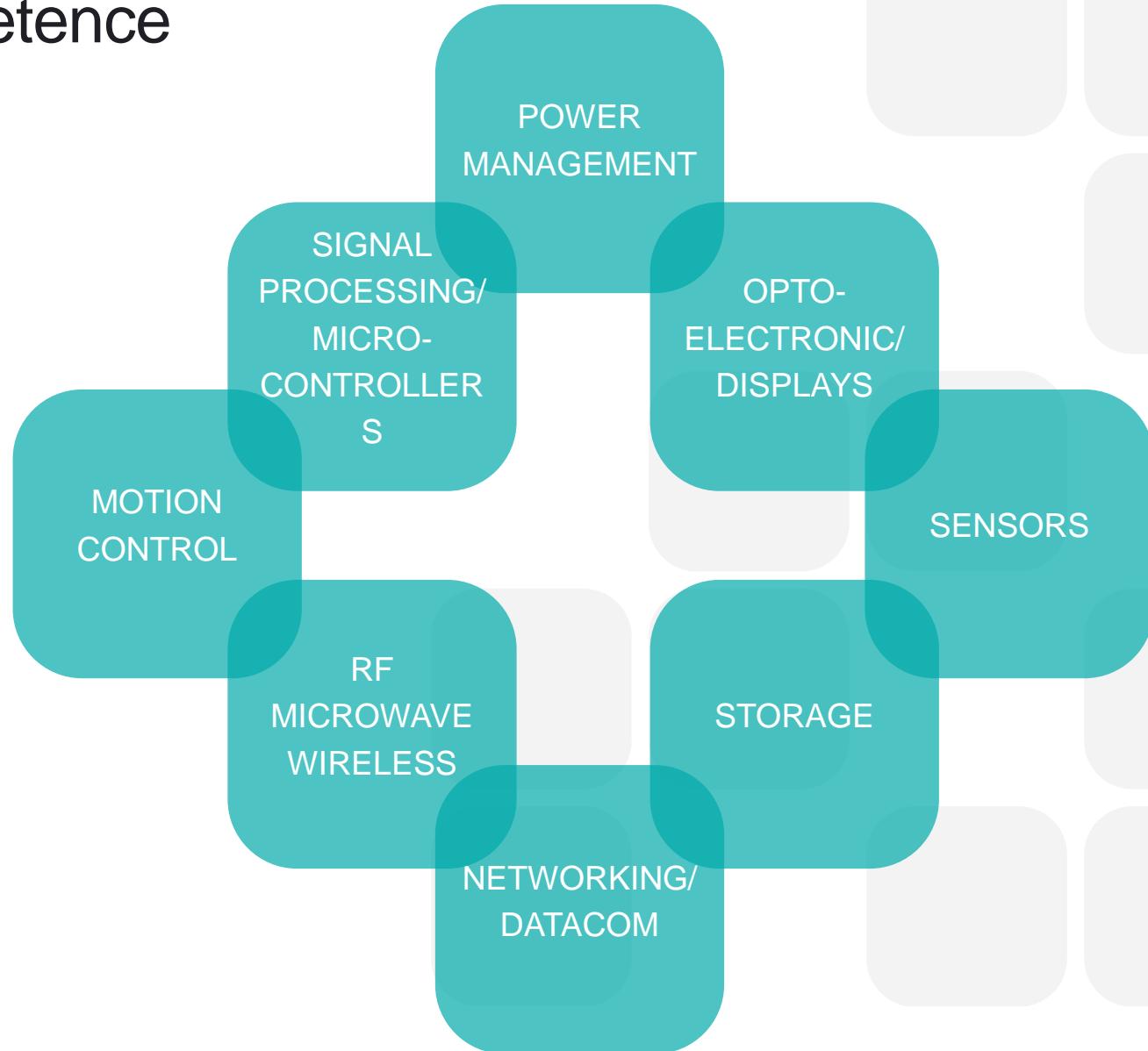
Sales according to category



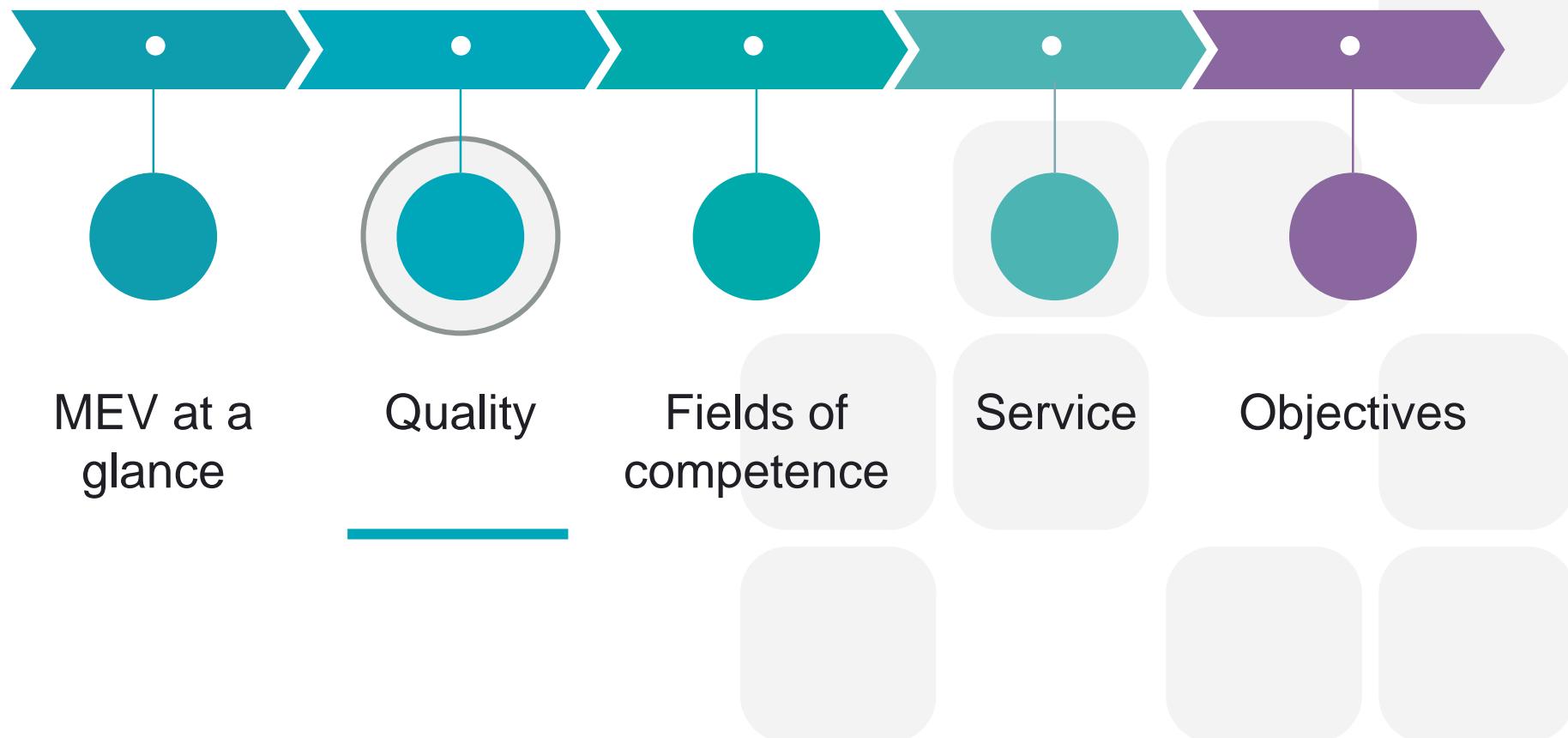
Our services



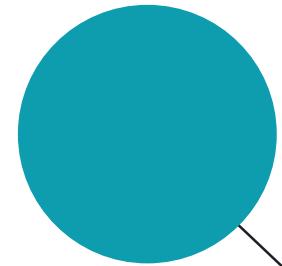
Our fields of competence



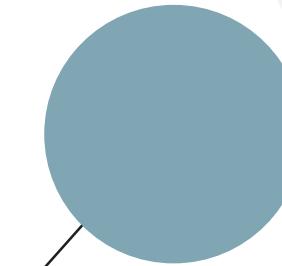
Topics



Certification
according to DIN
ISO 9001:2015

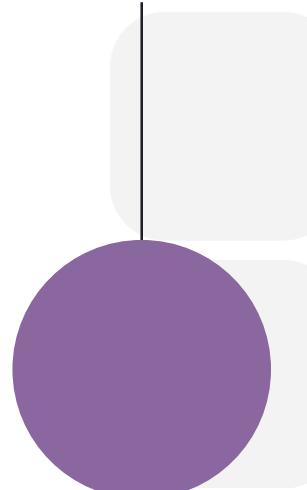


Certification according
to DIN EN 9120:2018
(for suppliers of the aerospace
and defense industry)



The MEV quality management

Maximum efficiency,
professionalism and
continuous quality
assurance



Your advantages

Up-to-date
knowledge

Cost
reduction

High
product
availability

Permanent
supervision of
product quality and
delivery
performance

Product
preservation

Comprehensive
product
documentation

Fast
traceability

MEV – certified supplier of the aerospace and defense industry

- DIN EN 9120:2018
- Comprehensive quality management system for aforementioned supplier
- According to statutory provisions of the aviation authorities
- Additional requirements and supervision
- Extended audits
- Entry in the OASIS database (Online Aerospace Supplier Information System)



Increased quality due to greater commitment

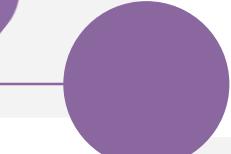
Co-authorship of the FBDi Environment & Conformity compass (action guideline for the topics CE, RoHS/RoHS2, WEEE/WEEE2 etc.)



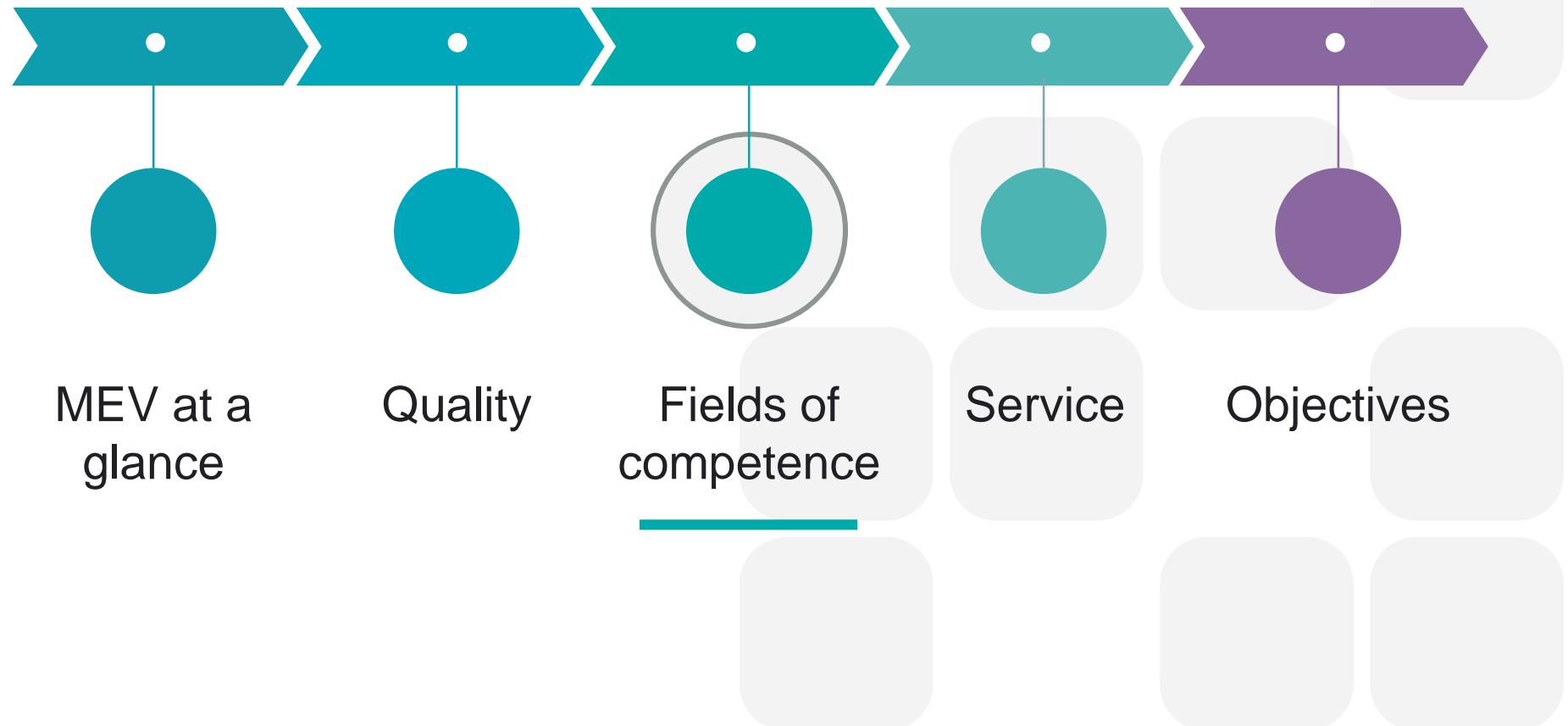
Member of the FBDi (professional association for component distribution)



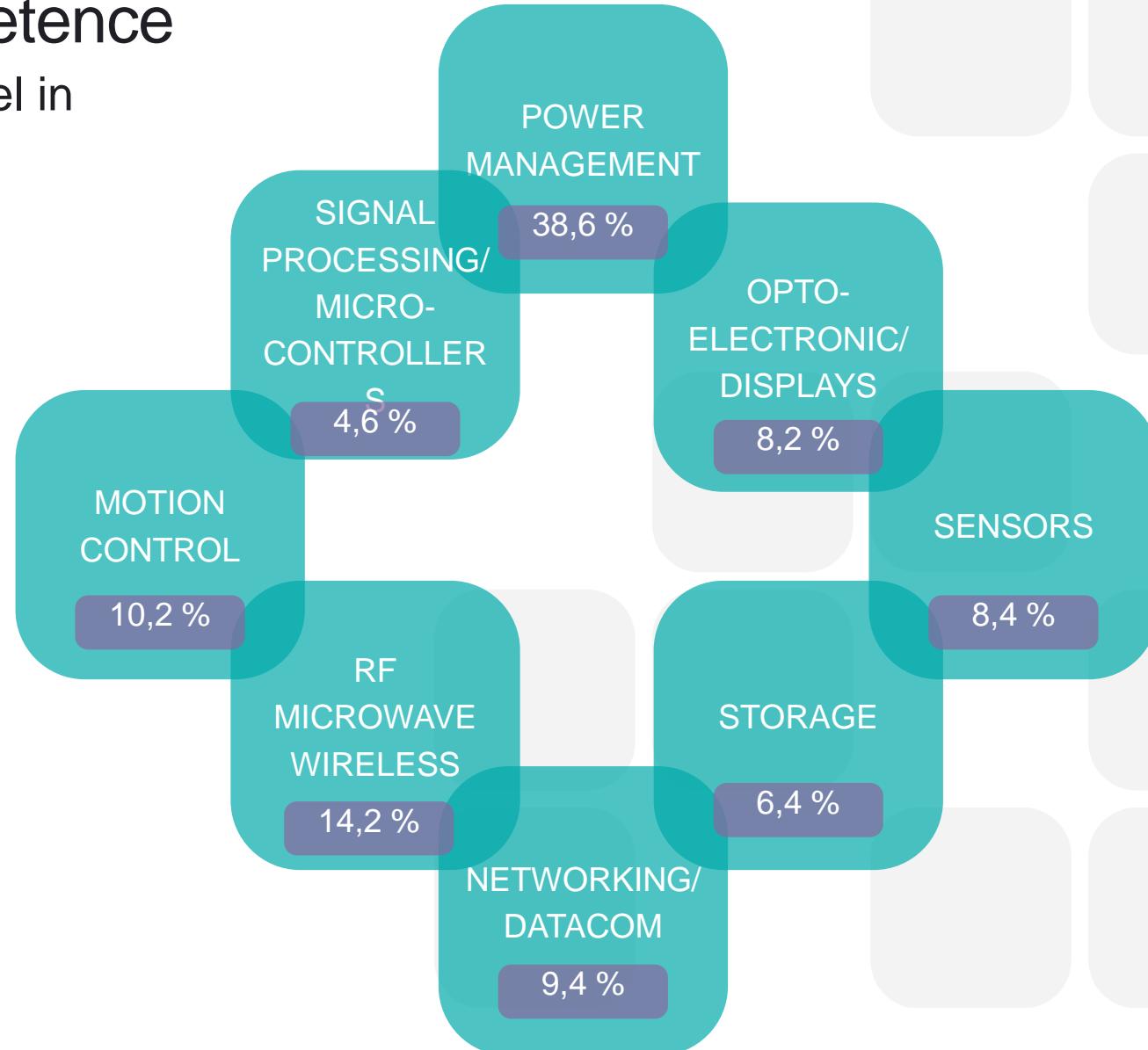
Actively involved in the Environment and Compliance work group



Topics



Our fields of competence according to turnover level in %



POWER MANAGEMENT

active

AC/DC Power Supplies

Compact PCI
Power Supplies

Battery Charger

Thyristors

MOSFET Gate Drivers &
Optocouplers

Silicon Carbide
(SiC)

MOSFETs & IGBTs

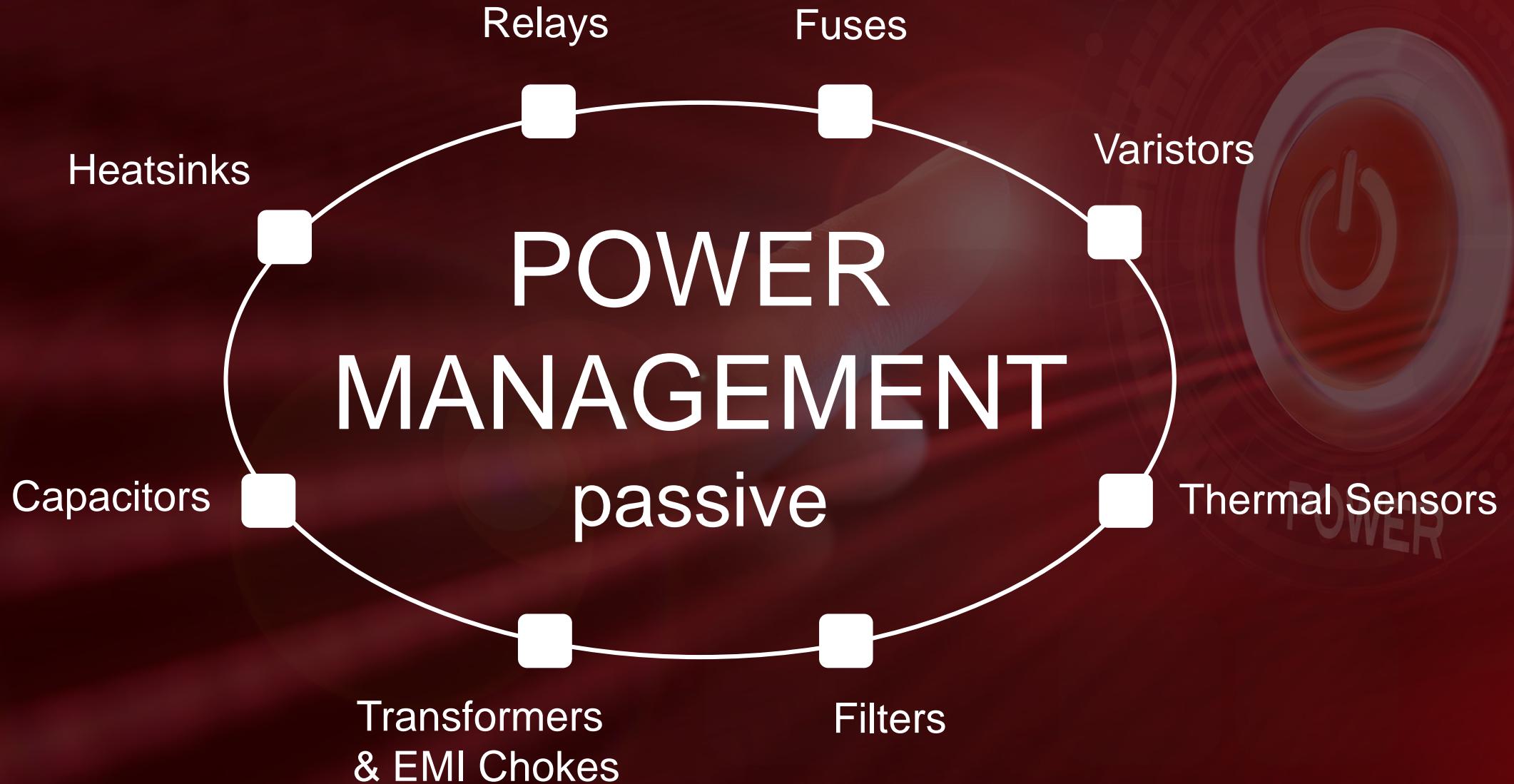
DC/DC Converters

Power over
Ethernet

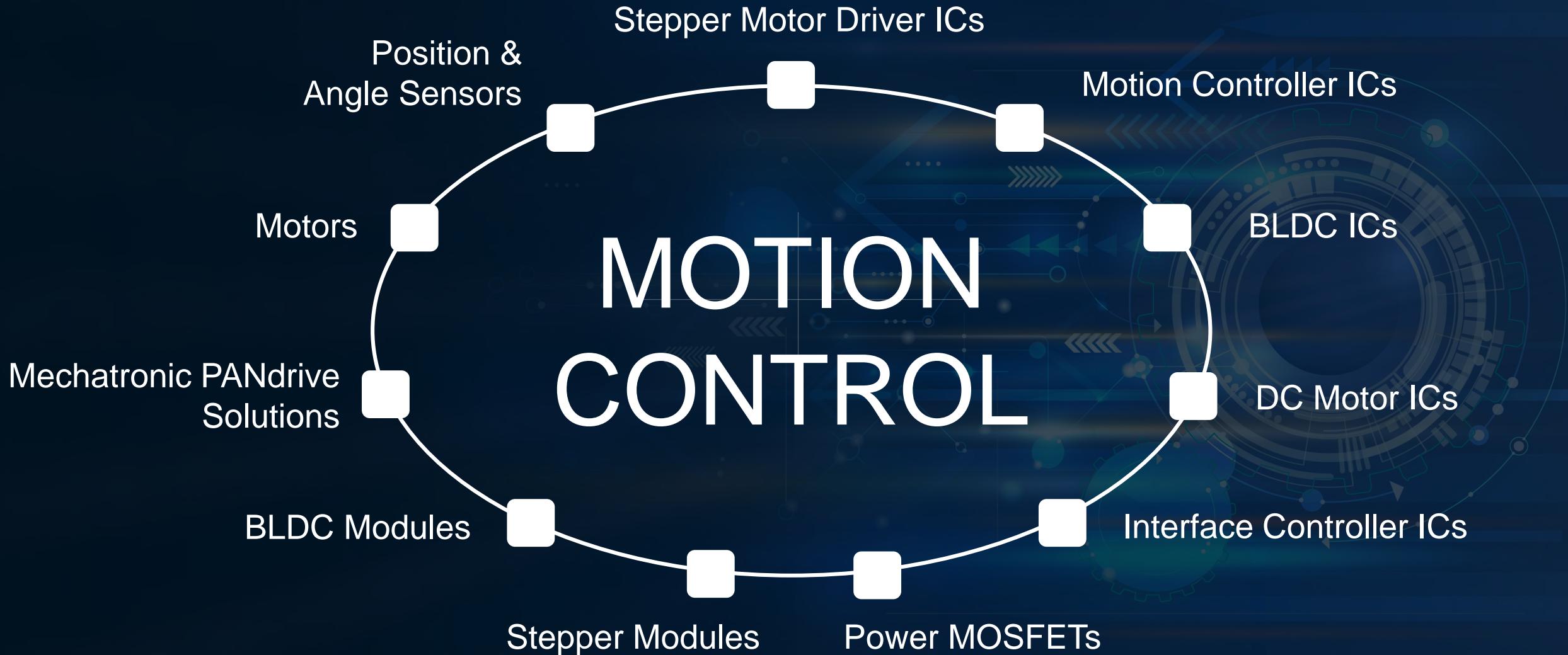
Switching &
Linear Regulator ICs
Current &
Voltage Sensors

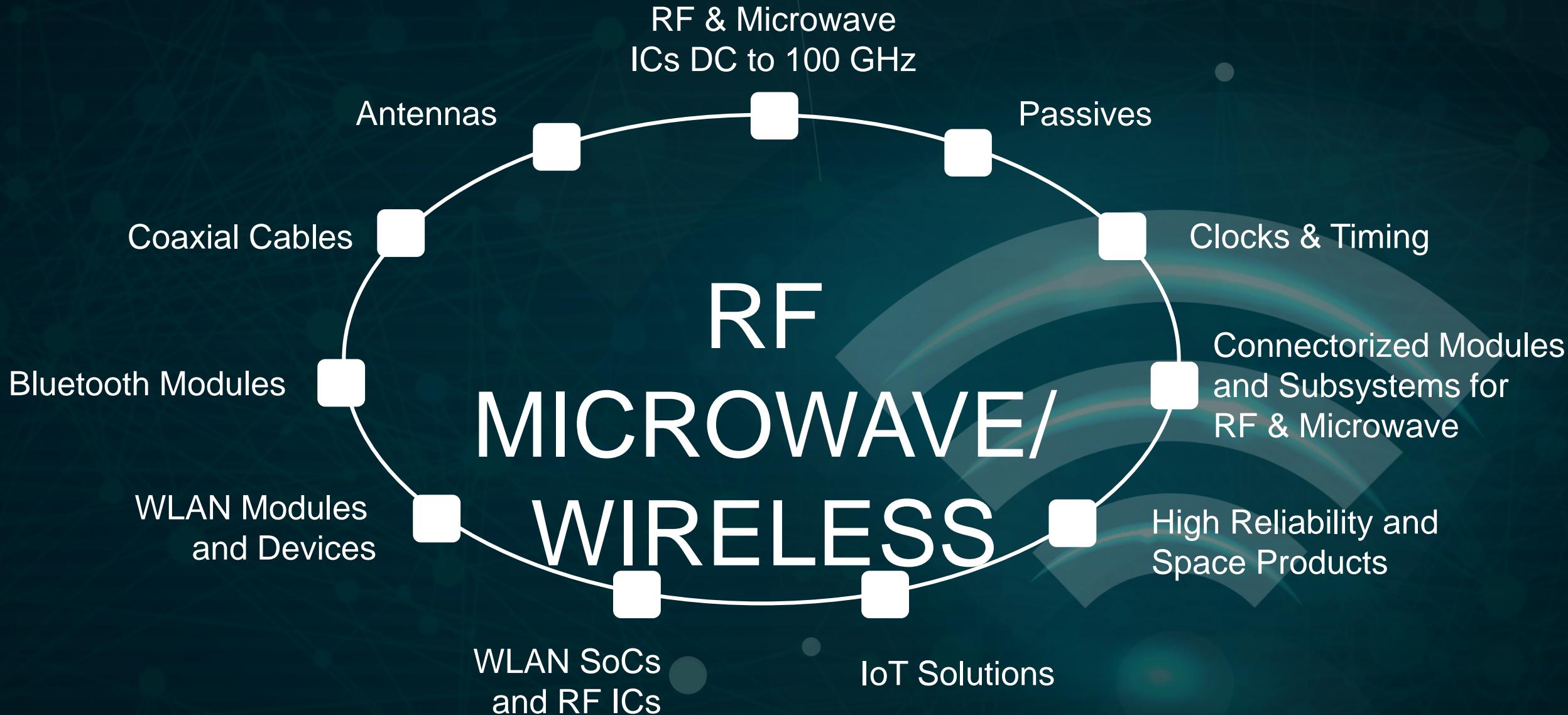
Protection Devices

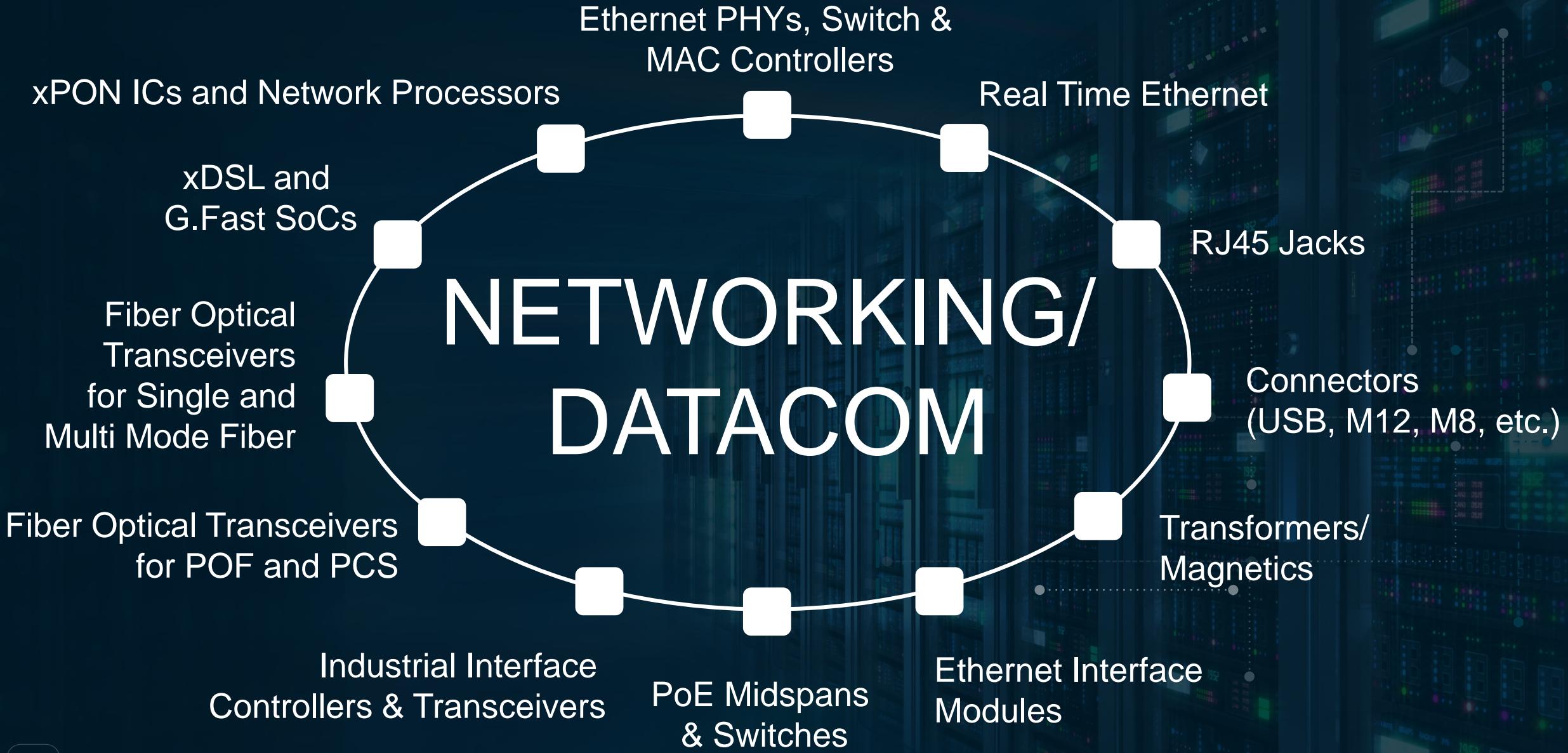
Diodes & Rectifiers

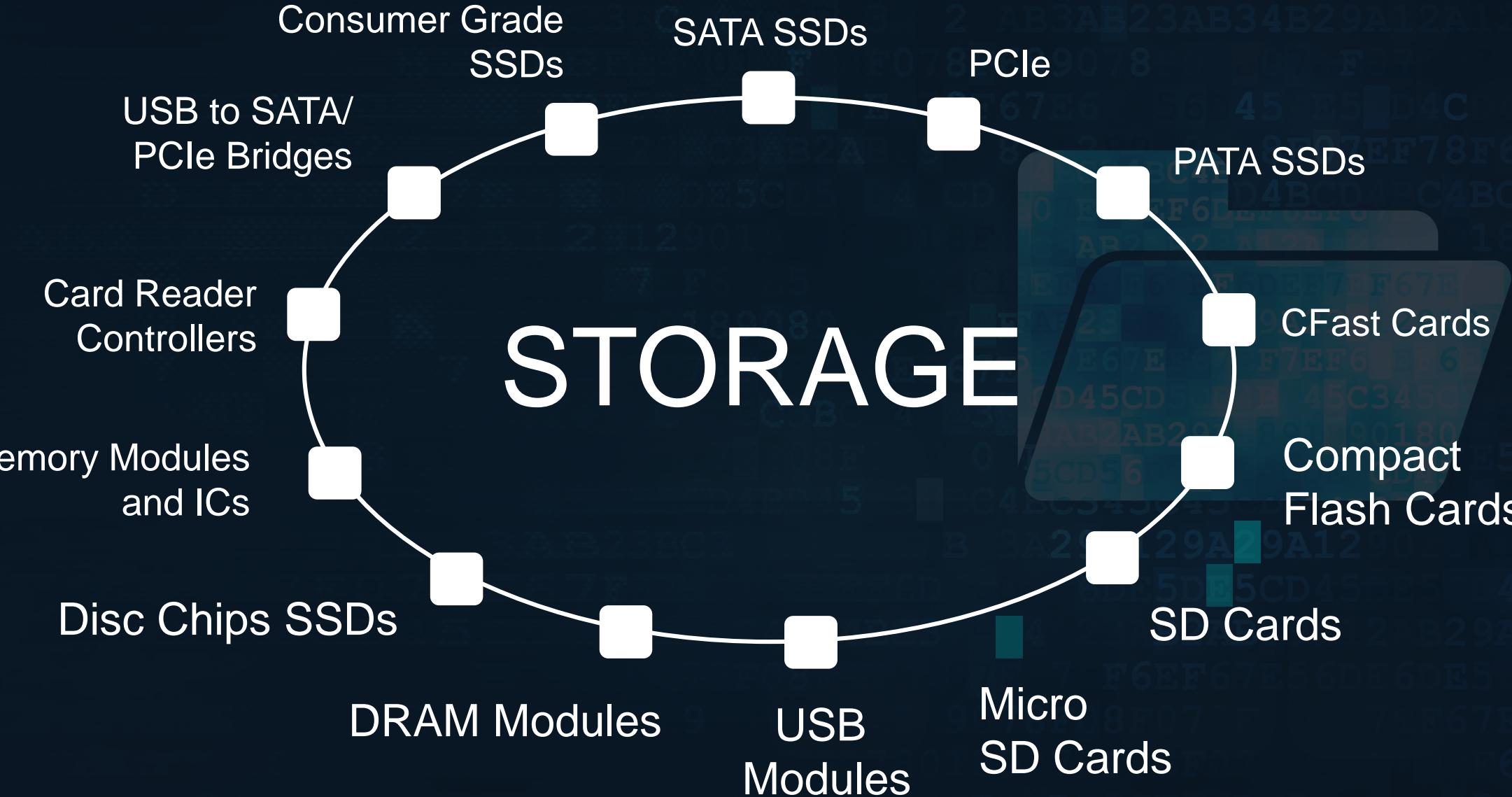


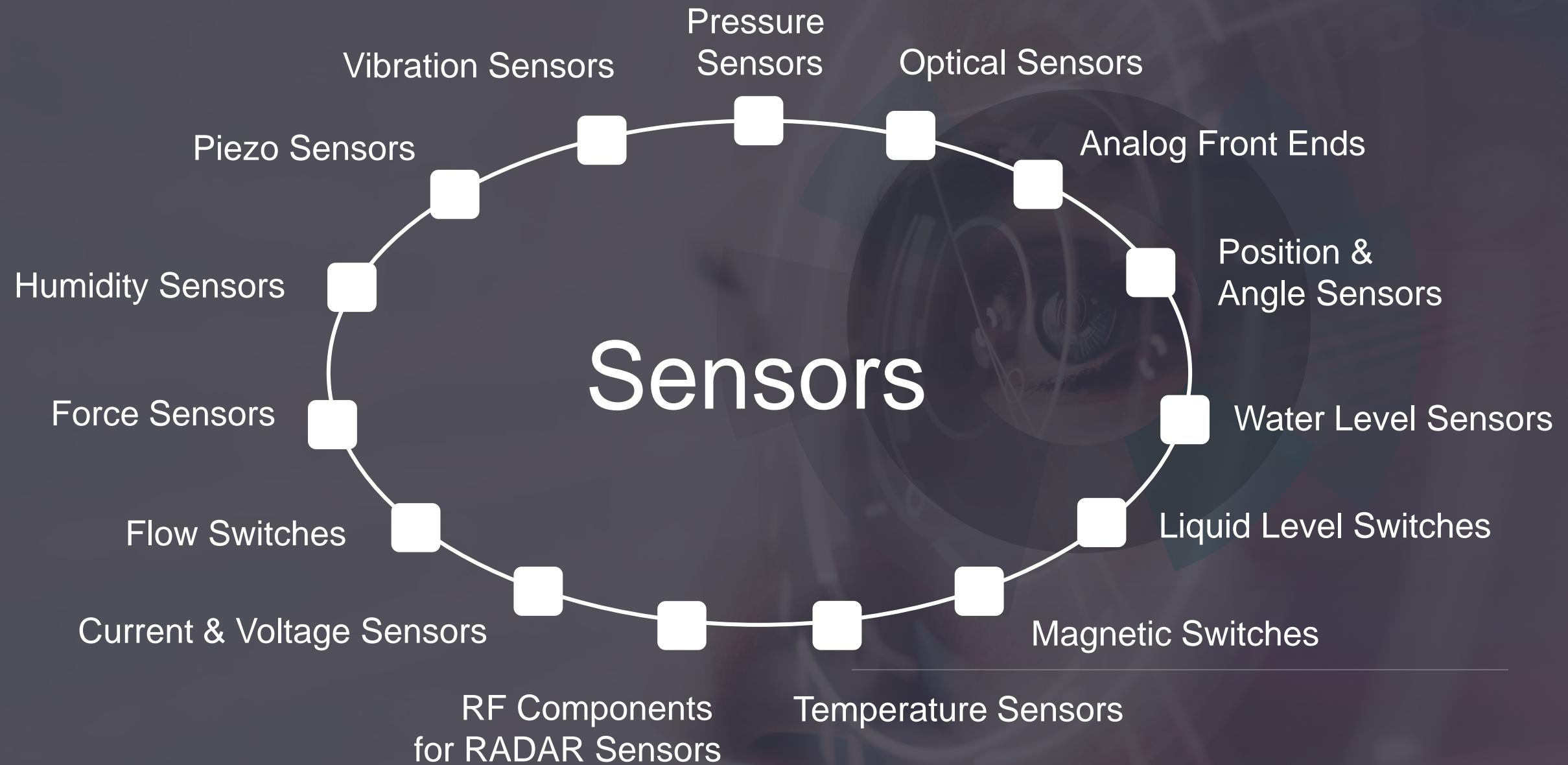
MOTION CONTROL

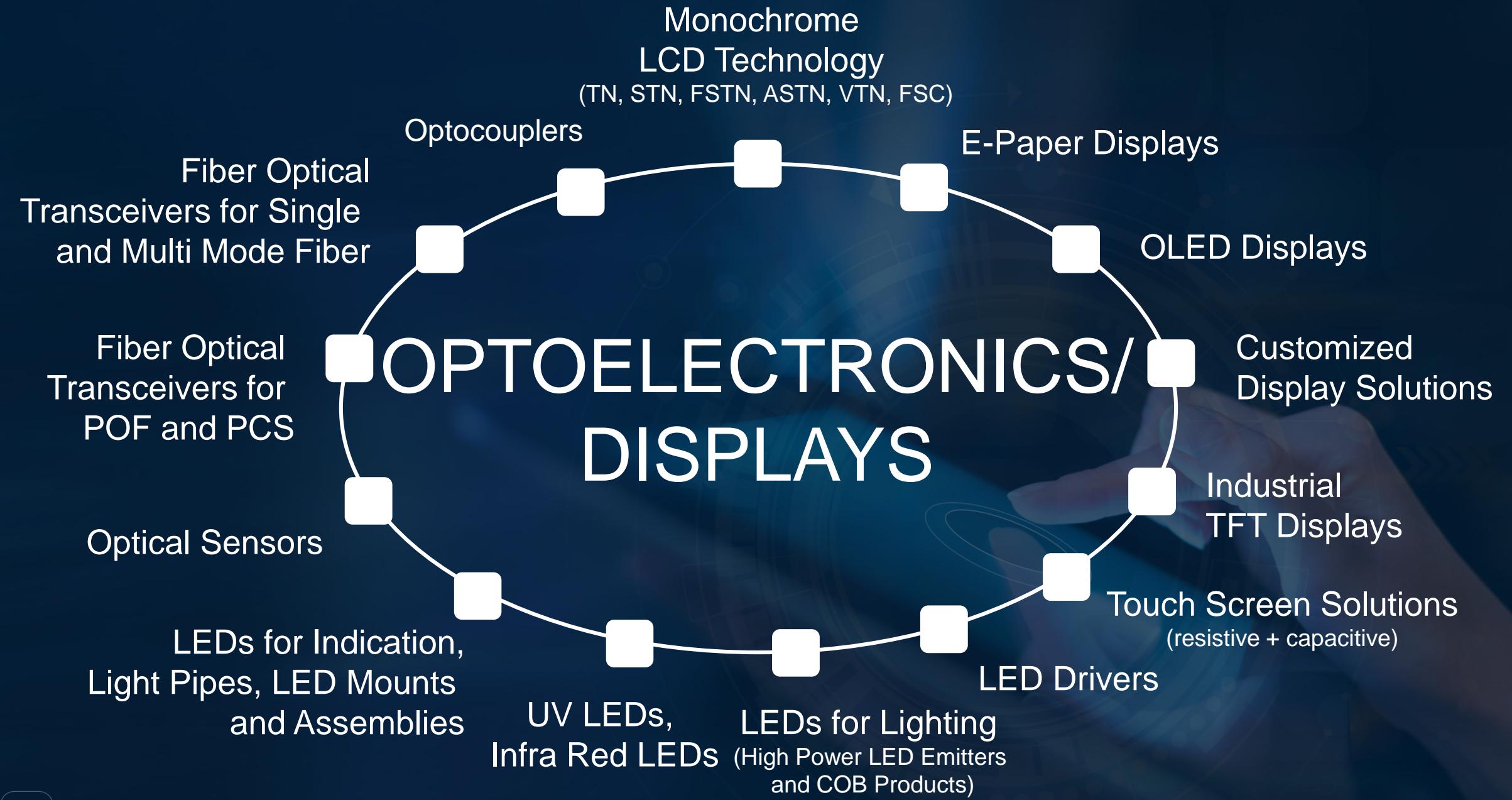


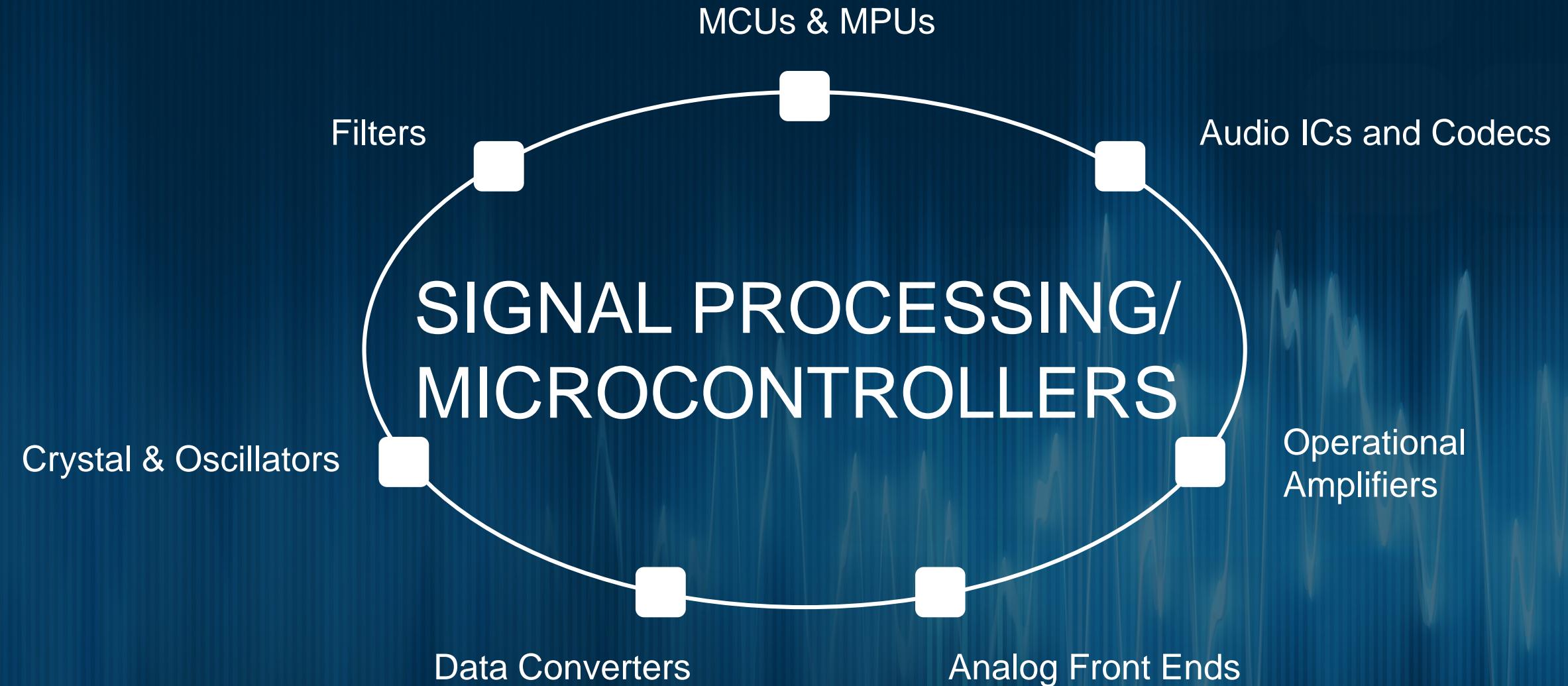












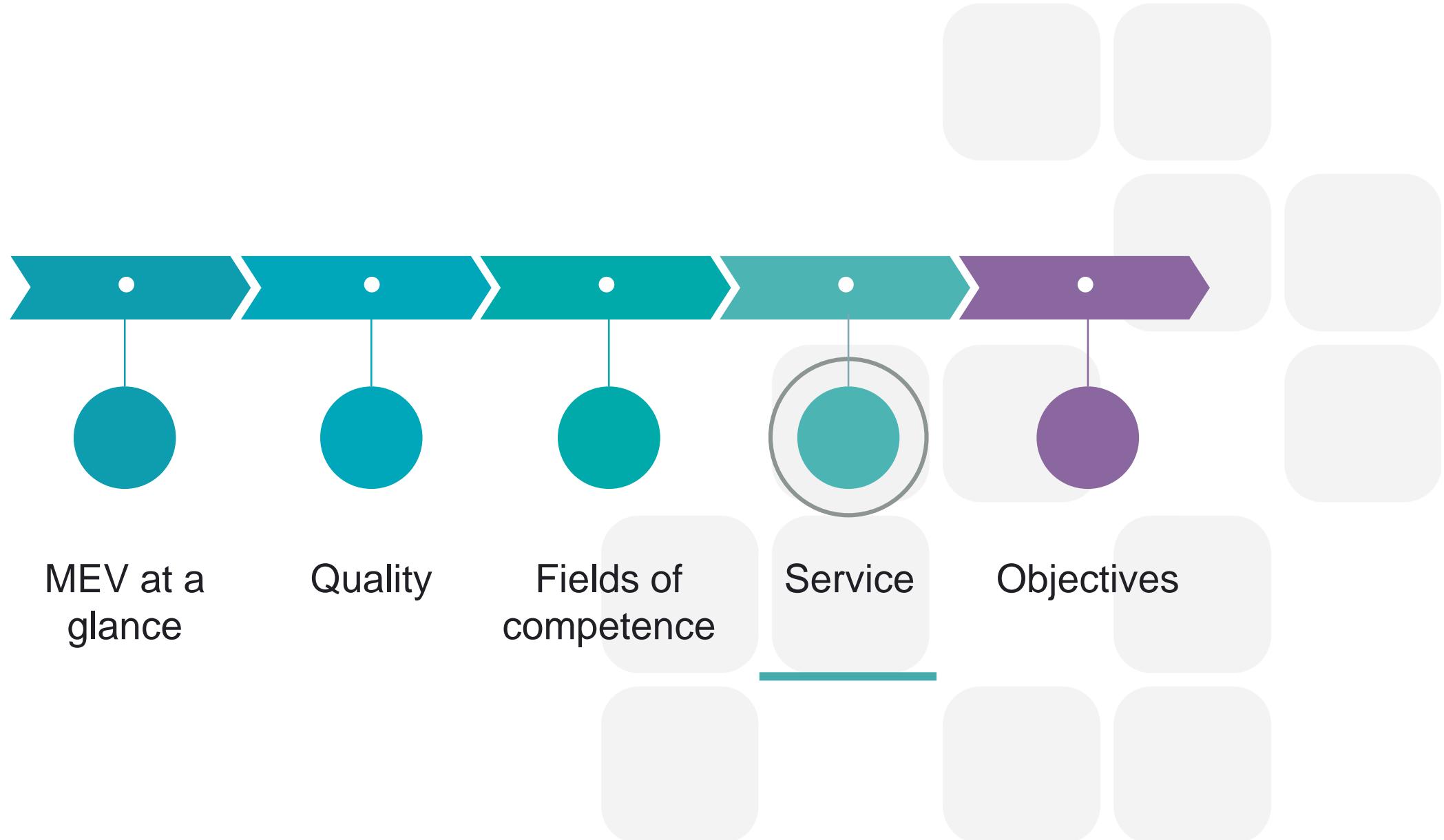
Our partnerships:

Much more than manufacturers of electronic components



- Confidence is the basis of our cooperation with international manufacturers.
- For our customers, this means:
Open and honest advice.
- And conditions that match in terms of time, costs and logistics.

Topics

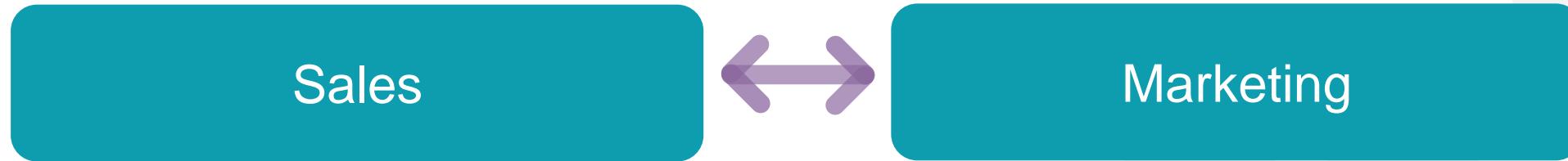


A photograph of two men in a modern office setting, focused on a computer screen. A large, semi-transparent circular interface with various data points and arrows is overlaid on the scene, suggesting a futuristic or analytical theme. The man on the right is pointing at the screen.

Our service promise:

SUPPORTING YOUR VISIONS

Sales & Marketing Structure



- 10 Regional Field Sales Engineers
- 12 Inside Sales

➔ Responsible for the customers

- 11 Product Line Managers & Field Application Engineers

➔ Responsible for the products & suppliers

Strong focus on demand creation & design-in

FAE project consultancy: We find the better solution!



That abbreviates your development cycles.

That increases your degree of innovation.

That relieves your development teams.

Laboratory support:

We save your time!

Our laboratory supports you in technical issues by

Preparation of
circuit diagrams

High-power
applications

Low-power
applications

That
provides your
development teams
with more freedom.

Prototype
construction

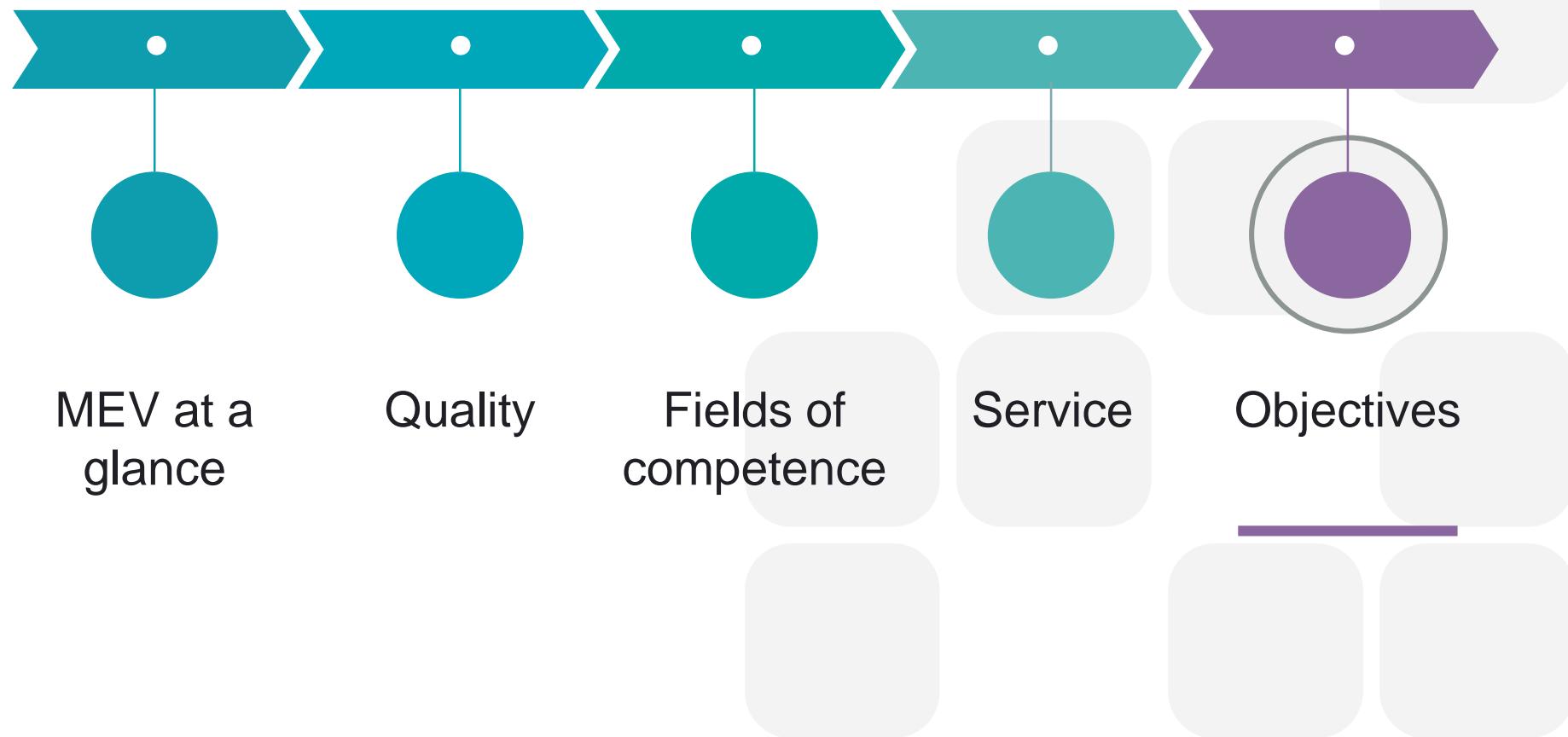
Layout

EMC measurements
and analyses

Logistics solutions: We make it easy for you!

- Parts management
(C-parts, missing parts, non-standard parts)
- Automated warehouse concepts
(customized)
- Packaging solutions
(Dry Packs, Nitrogen protective gas)

Topics



What we will achieve by 2025

Preservation of the position as
"Top Demand Creating
Distributor" in Central Europe

Maintaining the sales
target of > €60
million/year. until 2025

Expansion of customer base



Continuous investment
in human resources and
infrastructure

Expansion of the sales
areas of Austria,
Switzerland, Eastern
Europe, Benelux

